

OUR SERVICES | <http://www.bioinnovit.com/our-services>

3i Consulting is specialized in all aspects relating to Life Sciences (LS) and in this domain offers the following services:

“Turn-Key” or customized management of intellectual property (IP):

➤ IP protection and strategic Management of R&D

▪ IP protection:

- Preparation and negotiation of non-disclosure agreements, material transfer collaborative R&D, option and/or license, commercial exploitation agreements, preparation, filing, prosecution, maintenance and defense of patent applications/patents, copyright and trademark registration.

▪ Strategic R&D management aimed at industrial partnering:

- State-of-the-Art analysis and R&D planning (pre-clinical, clinical, regulatory, etc.) aimed at making the IP more “palatable” to industrial partners.

➤ IP Valorization

▪ Industrial Partnering

- Technology marketing vs. Big Pharma and biotech, biomed, diagnostic SMEs in Europe, USA, Japan and BRICS countries. 3iC has a vast network and direct contacts with the Business Development & Licensing executives in the LS domain and a database of tens of thousands companies in the world.

▪ Spin-off formation

- Sustainability analysis of the spin-off project, preparation of the fundraising business plan, formation and tutoring of the management team, roadshow and advisory during the start-up phase.
- **Venture Capital (VC) search:** 3iC owns a database of about 18.000 VC companies, worldwide, and has direct contacts with all major VC companies in Europe.

HORIZON 2020, ERC Grants, ERDF, & International R&D Projects

➤ Project preparation, negotiation and implementation

▪ Strategic Advisory and project preparation:

- All international projects: **HORIZON 2020**, ERC grants, FESR, Gates Foundation, EDCTP, NIH, etc.
- Competitive analysis, assembly of partners, assistance during the preparation of the proposal (work-packages, deliverables & milestones) especially of the business components (governance, implementation, impact, dissemination, exploitation, budget), consortium agreement, negotiation, and contract.

▪ Project Implementation:

- Periodic and Final financial and management reporting, Audit certificates, IP access rights management, governance and relations with partner institutions, dissemination and exploitation, and whatever else is needed in terms of business aspects.

THE GLOBAL PATENT EXCHANGE

(<http://www.bioinnovit.com/lxs-mart>)

Online partnering platform for LS patents and patent applications that allows to **calculate the Net Present Value (NPV)** of the IP asset, functions as a **global display and trading showcase**, and allows to offer **shares of future income** in return for **capital needed to fund further development of the IP**.

REGISTRATION IS FREE
FOR MEMBERS OF R&D ORGANIZATIONS,
UNIVERSITIES AND COMPANIES